



**DECISION OF THE SECTION 151 OFFICER OF THE COUNCIL
CORPORATE SERVICES DIRECTORATE**

146
DECISION NO. CSD~~145~~

**SUBJECT: EXPENDTURE ANALYSIS AND MARKET POSITION CONTRACT –
CONTRACT STANDING ORDER EXEMPTION.**

Background

The Council has a requirement to understand how it is spending money, which Suppliers it is spending money with, how this compares to other Councils and where it placed within the market.

Understanding these things will help to identify savings and collaborative procurement opportunities. In addition, having vision of where the Council is placed in a particular market will help inform procurement strategies and aid in negotiations.

An Options Appraisal (Appendix A) has been completed and a recommendation has been made to place an order with Porge Research for the use of a product called Illuminator.

Whilst other companies provide Expenditure Analysis products, Illuminator is unique as it is the only product that allows comparison with every Public Sector body in the UK. This is crucial to us as it allows us to understand where NSC sits with wider public sector.

Decision

To exempt this purchase under: 5.2.9 of the Contract Standing Orders:

5.2.9 Where there is no effective competition for the goods, services or works in question because payment is fixed under statutory authority or is of such a specialist nature that there is effectively only one supplier.

Reasons

There are no alternative Expenditure Analysis

It should be noted that whilst an exemption has been requested, a degree of market testing has occurred. Spikes Cavell provided a quote for a product called Observatory. Whilst this product provides Expenditure Analysis, it does not allow the Council to see where it sits in the Market.

Access to Spikes Cavell Observatory would cost the Council £10,000 p/a. Access to Porge Research Illuminator will cost the Council £13,455 p/a. This confirms that, whilst Illuminator is more expensive, it is broadly comparable to similar products.

In addition, this purchase will be made jointly with South Gloucestershire Council which has secured a 10% Discount.

Other Alternatives Considered

There are no other products available that will provide the same market position information (please see Appendix A & and the information above).

Financial Implications

The value of this decision will be £13,455 for the first year.

Implications for Future Years

This decision is for the first year only. After the first year ROI calculations will be clear and a decision will be made as to whether we should continue with Porge Research Illuminator.

Signed.....

Dated.....14/04/16.....