

**NORTH SOMERSET COUNCIL
DECISION**

**DECISION OF: DIRECTOR OF PEOPLE AND COMMUNITIES
WITH ADVICE FROM: SECTION 151 OFFICER AND HEAD OF STRATEGIC
PROCUREMENT
DIRECTORATE: PEOPLE AND COMMUNITIES**



DECISION NO: PC64 ((2019-20 SCHEME)

**SUBJECT: CONTRACT AWARD FOR STRAWBERRY GARDENS EXTRA CARE
HOUSING DEVELOPMENT TO GP HOMECARE LIMITED T/A RADIS COMMUNITY
CARE**

KEY DECISION: YES

REASON:

The contract value is over the threshold of £500,000.

BACKGROUND:

On 25 June 2019, the Executive approved the Commissioning Plan to tender for a domiciliary care contract at Strawberry Gardens Extra Care Housing Development (25/06/19 Report 9). In September the Procurement Plan was approved by the Executive Member for Adult Social Care (PC41).

DECISION:

To award the contract for the provision of domiciliary care at Strawberry Gardens Extra Care Housing Development to GP Homecare Limited T/A Radis Community Care.

REASONS:

A competitive tender was undertaken under the Public Contract Regulations 2015.

Bids were evaluated for price and quality using a quality/price ratio of 40/60 as stated in the ITT.

Initially there were 7 bidders. Following the evaluation of the ITT documents, by a multi-disciplinary panel, the initial bidders were reduced to 3. These providers were accordingly invited to tender presentation sessions on 23 October 2019, which formed part of the overall quality and pricing assessment.

The weighted price/quality score for the bidders were as follows.

Tenderer	Quality Score (%)	Presentation Score (%)	Price Score %	Total Weighted Score %	Overall Ranking
Company 1	15.83%	11.00%	59.05%	85.89%	2
Company 2	16.67%	8.00%	54.16%	78.83%	3
Company 3	20.83%	13.00%	60.00%	93.83%	1

The multi-agency panel assessed GP Homecare Limited T/A Radis Community Care's bid as having the best score on quality, presentation and price assessment. Radis Community Care will be a new Provider to North Somerset, however, they have 51 Services across the country.

Their bid understood the importance of working in partnership with the Council and Housing 21 to deliver a high-quality extra care housing services and they gave robust examples of how they deliver care and support into other services. Their presentation went into significant detail as to how they will use technology to support clients to be as independent as possible and to support the Council in managing limited resources.

It is therefore recommended that the contract is awarded to Radis Community Care Limited.

OPTIONS CONSIDERED:

N/A.

FINANCIAL IMPLICATIONS:

Radis Community Care were the lowest priced Provider.

Costs

The true cost of the service will be based on individual care assessments for the 30 nominations. However, it is estimated that the average care package will be 12.5 hours per week, plus a block of 15 hours a week of housing related support. At the submitted hourly rate of £16.24, based on the approximate number of hours to be delivered into the development each week, for the term of the contract, the cost will be £2,305,430.40. This is subject to annual price reviews. This is based on the following calculation:

	Weekly	Annually	7-year contract
Hours	390	20,280	141,960
Unit cost	£16.24	£16.24	£16.24
Total cost	£6,334	£329,347	£2,305,430

Extra care nominations provide savings to the council as they avoid more expensive residential placements. Financial information gathered from the nominations into Tamar Court have indicated that the target expectation for the next extra care housing development is that for every five placements there will be one cash saving of an average

£275 per week (someone who moves from residential care) and three cost avoidance savings of an average £225 per week (clients who would have required a residential placements if extra care had not been available). On this basis, annual savings of c. £225k are expected to be made and are included in the published Medium-Term Financial Plan over a two-year period.

Funding

Funding will come from the Adult Social Care Budget and, as described above, is expected to be more cost effective than other forms of care, such as residential care.

LEGAL POWERS AND IMPLICATIONS

N/A.

CLIMATE CHANGE AND ENVIRONMENTAL IMPLICATIONS

The Provider will be asked to make a commitment to social value over the lifetime of the contract. As part of the contract monitoring process we will address and prioritise the climate change emergency with the provider (this includes sustainable transport, use of electronic systems, waste reduction / responsible recycling etc.).

North Somerset Council will use where possible, public transport, or other sources of sustainable transport including electric pool cars, rather than individual staff cars when attending regional meetings. The use of video and teleconferencing are also encouraged for meetings if they do not need to be attended face to face, however sometimes this is important for networking and market engagement events.

CONSULTATION

N/A.

RISK MANAGEMENT

The Provider has submitted an implementation plan as part of the tender. Their submission identified potential risks and contingency plans. The Contracts and Commissioning Team will work closely with the Provider to ensure plans are implemented in accordance with the timescales and the tender submission.

EQUALITY IMPLICATIONS

Have you undertaken an Equality Impact Assessment? Yes, this was completed at Commissioning Plan stage.

CORPORATE IMPLICATIONS

N/A.

APPENDICES

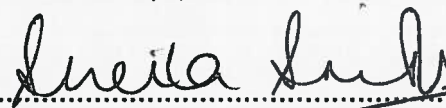
N/A.

BACKGROUND PAPERS

The Executive Committee Report 9, 25/06/19
PC41 Executive Member Decision

SIGNATORIES:


DECISION MAKER(S):

Signed: 

Title: Director, People and Communities

Date: 22.11.19

WITH ADVICE FROM:

Signed: 

Title: S151 Officer

Date: 22.11.19

Signed: 

Title: Head of Strategic Procurement

Date: 22.11.19

Footnote: Details of changes made and agreed by the decision taker since publication of the proposed (pre-signed) decision notice, if applicable: