



DECISION OF THE DIRECTOR, PEOPLE AND COMMUNITIES

DECISION NO. P&C29

SUBJECT: TIER 2 WEIGHT MANAGEMENT SERVICE

Background

The Council has an ongoing requirement for the delivery of Tier 2 Weight Management on Referral service as part of the North Somerset Adult Healthy Weight Care Pathway.

Previously, the Tier 2 "Slimming on Referral" service has been provided by Weight Watchers (UK) Ltd. Weight Watchers (UK) Ltd have delivered the service for a number of years and through various models of delivery.

The Council's aspiration is to commission a Provider for the service on a longer term basis.

As a result an open tender process has been conducted (in conjunction with the Strategic Procurement department) and a new Provider has been identified.

Decision

To approve a two year contract with one year, extension options (2 + 1) for the provision of Tier 2 Weight Management on Referral to be awarded to Weight Watchers (UK) Ltd.

Reasons

Due to the value of this contract an open tender process has been used (in line with Contract Standing Orders). An initial Prior Information Notice was published for the provision to gauge the market which received a positive response from around 8 suppliers, therefore the open tender route was taken rather than a Request for Quote, which might have sufficed should the market have demonstrated itself to be limited.

The tender documents were issued via the South West Procurement Portal.

The price/quality split was: 40% price/60% quality. The higher emphasis on quality was for the following reasons:

- To ensure good patient engagement and experience.
- To ensure good patient outcomes.
- To ensure a robust model of delivery that complies with NICE guidance.

After evaluation the results were as follows.

Provider	Ranking
Slimming World	2
Weight Watchers	1

Other alternatives considered

The other alternative to commissioning out this service is to bring the service in-house. The commissioner has investigated in-house models of delivery through the Public Health England South West Obesity Network and has linked to Cornwall Council for information on their service. Although, patient outcomes and quality of provision are shown to be equal to or better than external providers, the associated costs of internal set up and delivery are outside the scope of the available funding envelope.

Financial Implications

It is estimated that this contract will be for three years at a cost of £48.50 per patient, with approximately 550 patients a year being referred, resulting in a total contract value of £30,000 p/a.

Cost code: HOB100 Adult obesity.

Implications for Future Years

2 year contract

2016/17: £13,000 (5 months)

2017/18: £30,000 (12 months)

2018/19: £17,000 (7 months)

+ one year extension

2018/19: £13,000 (5 months)

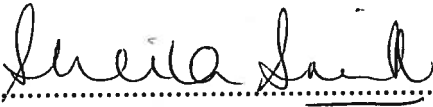
2019/20: £17,000 (7 months)

All spend will be subject to internal approvals and will be monitored through regular performance meetings with the provider.

Background documents:

Quality and price breakdown.

Quality questions and score breakdown.

Signed.....
Sheila Smith
Director, People and Communities

Dated.....7.10.16.....

